



Web Appendix

for: **Specialisation across Varieties and North-South Competition**

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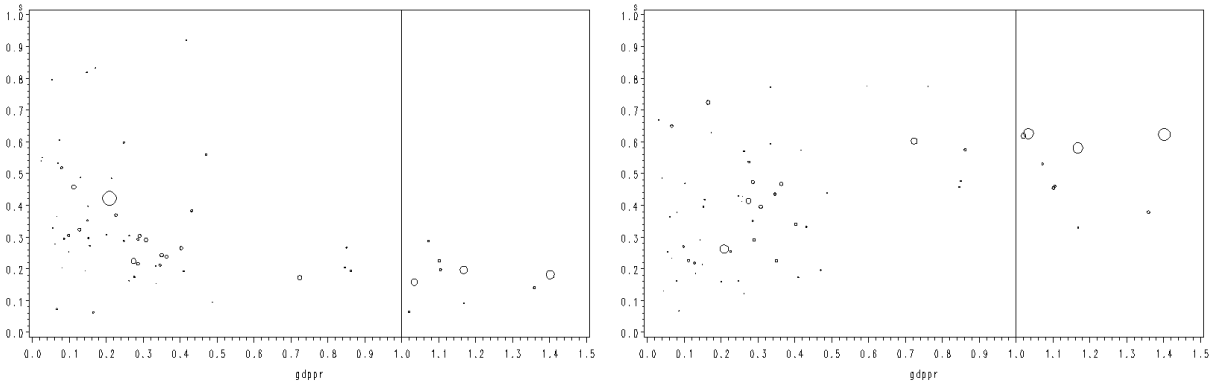
This file reports the figures and additional detail tables of the paper's Appendix A.5.

1. IMPORTS BY MARKET SEGMENTS AND RELATIVE DEVELOPEMENT LEVEL OF THE EXPORTER: GERMANY

Share of down- and up-market varieties, in German imports from each exporter, by development level (GDP per capita relative to the US) of the exporter.

Down-market

Up-market

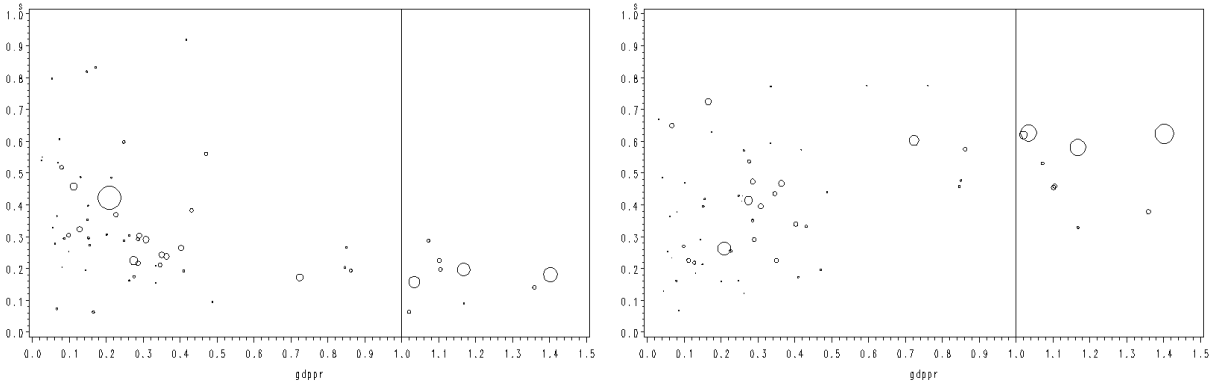


Note: Size of the bubble proportional to the value of US imports by origin country. Imports above USD 1bn only.
Source: BACI-CEPII. Authors' calculations

Share of down- and up-market varieties, in German imports from each exporter, by development level (GDP per capita relative to the US) of the exporter: intra-EU excluded

Down-market

Up-market



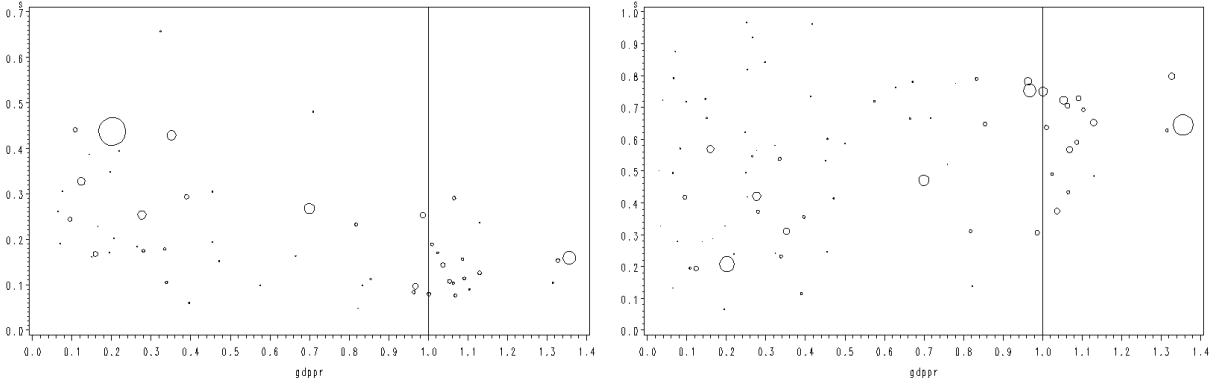
Note: Size of the bubble proportional to the value of US imports by origin country. Imports above USD 1bn only.
Source: BACI-CEPII. Authors' calculations

2. IMPORTS BY MARKET SEGMENTS AND RELATIVE DEVELOPEMENT LEVEL OF THE EXPORTER: JAPAN

Share of down- and up-market varieties, in Japanese imports from each exporter, by development level (GDP per capita relative to the US) of the exporter.

Down-market

Up-market



Note: Size of the bubble proportional to the value of US imports by origin country. Imports above USD 1bn only.
Source: BACI-CEPII. Authors' calculations

3. SIMILARITY OF EXPORT STRUCTURES AT THE TRANSFORMATION LEVEL (WITHIN BEC CATEGORIES, 1995 AND 2004, INTRA-EU TRADE INCLUDED, WORLD UNIT VALUES EXCLUDING INTRA-EU FLOWS)

1995	Brazil	China	France	Germany	Italy	Japan	Russia	India	UK	USA	Oth. Em.
China	0.65	.									
France	0.79	0.72	.								
Germany	0.83	0.68	0.95	.							
Italy	0.78	0.77	0.95	0.91	.						
Japan	0.81	0.63	0.91	0.95	0.86	.					
Russia	0.80	0.45	0.59	0.63	0.58	0.65	.				
India	0.81	0.77	0.77	0.78	0.81	0.74	0.68	.			
UK	0.83	0.67	0.95	0.99	0.90	0.96	0.63	0.77	.		
USA	0.85	0.62	0.89	0.94	0.86	0.95	0.70	0.77	0.94	.	
Oth. Em.	0.72	0.76	0.69	0.67	0.72	0.64	0.59	0.81	0.67	0.65	0.72

Source: BACI-CEPII. Authors' calculations

2004	Brazil	China	France	Germany	Italy	Japan	Russia	India	UK	USA	Oth. Em.
China	0.80	.									
France	0.87	0.93	.								
Germany	0.90	0.88	0.94	.							
Italy	0.90	0.89	0.96	0.94	.						
Japan	0.91	0.85	0.92	0.97	0.91	.					
Russia	0.74	0.54	0.61	0.66	0.65	0.69	.				
India	0.88	0.78	0.79	0.78	0.83	0.79	0.72	.			
UK	0.93	0.87	0.94	0.93	0.97	0.92	0.67	0.85	.		
USA	0.92	0.79	0.85	0.9	0.87	0.94	0.76	0.81	0.87	.	
Oth. Em.	0.77	0.71	0.73	0.71	0.75	0.71	0.65	0.78	0.75	0.70	0.70

Source: BACI-CEPII. Authors' calculations

4. SHARE OF EACH MARKET SEGMENT IN MANUFACTURED EXPORTS, BY DESTINATION MARKET (2004, PERCENT, INTRA-EU TRADE INCLUDED, WORLD UNIT VALUES EXCLUDING INTRA-EU FLOWS)

	Importer	EU 25	USA	Japan	Oth.Dev	China	Brazil	Russia	India	Oth.Em.	RoW	All
	Exporter											
Low	EU 25	24.54	15.95	10.80	23.38	23.42	36.83	51.01	25.06	32.59	33.14	25.05
	USA	22.86	.	16.02	34.57	33.53	45.69	54.44	28.15	47.76	42.14	33.74
	Japan	16.79	14.33	.	25.87	23.60	29.76	70.75	25.89	33.95	54.13	24.40
	Oth.Dev	24.11	38.69	28.47	32.82	33.21	36.37	60.07	28.06	41.36	45.33	34.09
	China	53.94	72.47	43.77	70.81	.	51.02	84.64	62.56	61.70	79.03	62.53
	Brazil	40.27	37.51	18.01	45.41	47.63	.	74.70	45.35	52.85	50.57	44.91
	Russia	32.21	15.45	10.37	26.75	50.51	15.50	.	23.18	35.28	55.79	36.92
	India	47.13	57.03	44.34	54.65	41.60	66.57	81.27	.	50.90	60.27	53.30
	Oth.Em.	27.28	44.35	28.97	39.23	34.92	27.66	65.70	26.89	41.97	48.95	38.20
	RoW	32.04	38.12	18.05	48.04	61.71	23.58	70.27	39.73	37.74	50.48	41.79
	All	26.31	35.37	27.34	36.60	30.10	37.60	58.95	31.75	41.93	43.58	32.75
Medium	EU 25	34.41	23.78	16.35	26.00	30.09	29.17	27.15	25.85	31.38	29.23	31.76
	USA	22.61	.	19.56	33.16	26.48	28.36	21.66	21.55	36.89	27.56	29.34
	Japan	28.76	42.44	.	27.74	34.29	36.83	23.49	25.55	33.34	27.11	32.60
	Oth.Dev	29.42	36.87	30.29	33.17	39.69	35.24	23.80	39.74	36.21	27.01	33.85
	China	29.43	22.68	35.55	21.96	.	24.57	12.61	16.51	26.70	12.84	25.82
	Brazil	36.89	46.99	44.16	38.22	43.28	.	23.13	40.46	36.68	35.72	39.20
	Russia	52.20	62.32	66.44	60.28	36.22	52.99	.	34.00	55.86	29.84	47.05
	India	30.83	27.92	36.36	28.47	42.81	15.79	9.47	.	32.11	22.99	28.87
	Oth.Em.	36.30	36.31	34.18	34.31	40.04	42.20	24.42	47.33	37.63	32.68	35.96
	RoW	36.01	42.91	47.24	33.37	31.70	43.99	20.71	32.13	45.75	30.45	35.33
	All	33.18	33.24	28.79	29.37	35.47	32.37	24.34	32.06	34.78	28.57	32.16
High	EU 25	41.05	60.27	72.85	50.62	46.49	34.00	21.84	49.09	36.03	37.63	43.19
	USA	54.52	.	64.42	32.28	39.99	25.96	23.90	50.30	15.35	30.30	36.92
	Japan	54.45	43.23	.	46.39	42.11	33.41	5.76	48.56	32.71	18.76	43.01
	Oth.Dev	46.48	24.44	41.23	34.02	27.10	28.39	16.13	32.20	22.43	27.66	32.05
	China	16.63	4.86	20.68	7.23	.	24.41	2.76	20.93	11.60	8.13	11.64
	Brazil	22.84	15.50	37.83	16.37	9.09	.	2.17	14.20	10.47	13.71	15.89
	Russia	15.58	22.23	23.18	12.97	13.27	31.51	.	42.82	8.86	14.37	16.02
	India	22.04	15.06	19.30	16.87	15.59	17.64	9.26	.	16.99	16.74	17.82
	Oth.Em.	36.43	19.34	36.85	26.46	25.05	30.14	9.89	25.78	20.40	18.37	25.84
	RoW	31.95	18.97	34.71	18.59	6.58	32.43	9.02	28.13	16.51	19.06	22.87
	All	40.51	31.39	43.87	34.04	34.43	30.04	16.71	36.20	23.29	27.85	35.08

5. WORLD MARKET SHARES BY TRANSFORMATION LEVEL AND MARKET SEGMENT OF MANUFACTURED PRODUCTS (INTRA-EU EXPORTS INCLUDED, WORLD UNIT VALUES EXCLUDING INTRA-EU FLOWS, PERCENT)

5.1. Year : 1995

Market segment	Exporter	Intermediate goods	Consumer goods	Investment goods	All
Lower	EU 25	41.90	34.28	39.86	39.54
	USA	13.07	8.97	12.35	11.88
	Japan	8.55	2.85	10.87	7.58
	Oth. devpd	16.46	17.90	19.13	17.37
	China	3.55	14.64	5.35	6.73
	Brazil	1.40	0.87	0.85	1.15
	Russia	1.06	0.35	0.18	0.70
	India	0.84	1.81	0.28	0.97
	Oth. Emerg.	9.57	13.83	9.88	10.71
	RoW	3.62	4.50	1.25	3.35
	All	100	100	100	100
Upper	EU 25	50.66	61.24	44.46	52.42
	USA	12.18	6.54	18.82	11.99
	Japan	14.10	8.50	17.44	13.18
	Oth. devpd	14.79	10.69	15.02	13.62
	China	0.60	2.29	0.53	1.09
	Brazil	0.67	0.51	0.27	0.53
	Russia	0.22	0.17	0.03	0.16
	India	0.33	0.45	0.09	0.31
	Others Em.	4.68	7.15	2.48	4.92
	RoW	1.77	2.47	0.87	1.77
	All	100	100	100	100

5.2. Year: 2004

Market segment	Exporter	Intermediate goods	Consumer goods	Investment goods	All
Lower	EU 25	33.93	33.53	31.94	33.37
	USA	11.15	5.68	9.61	9.38
	Japan	6.27	3.53	7.79	5.90
	Oth. devpd	14.68	15.17	14.85	14.84
	China	11.56	19.26	21.43	15.81
	Brazil	1.65	1.49	1.13	1.49
	Russia	1.62	0.51	0.66	1.11
	India	2.06	2.29	0.27	1.71
	Oth. Emerg.	11.62	12.94	9.43	11.46
	RoW	5.46	5.61	2.89	4.91
All	100	100	100	100	
Upper	EU 25	50.84	64.35	46.35	53.71
	USA	10.04	5.79	13.41	9.58
	Japan	10.91	5.74	12.17	9.71
	Oth. devpd	15.34	7.75	14.75	13.03
	China	1.78	3.37	4.05	2.75
	Brazil	0.49	0.57	0.41	0.49
	Russia	0.72	0.16	0.23	0.45
	India	0.52	0.67	0.40	0.53
	Others Em.	6.81	8.30	6.81	7.24
	RoW	2.55	3.30	1.43	2.51
All	100	100	100	100	

5.3. Standard versus hi-tech manufactured goods

	Standard goods		HT goods	
	down-mk	up-mk	down-mk	up-mk
Exporter	1995			
EU 25	40.09	54.03	35.45	40.14
USA	11.30	10.48	16.31	23.59
Japan	6.91	13.18	12.64	13.19
Oth. Dev	17.40	13.23	17.20	16.58
China	6.95	1.19	5.11	0.32
Brazil	1.24	0.58	0.46	0.17
Russia	0.76	0.18	0.25	0.03
India	1.04	0.32	0.43	0.20
Oth. Em.	10.71	4.93	10.75	4.83
RoW	3.61	1.88	1.40	0.95
All	100	100	100	100
Exporter	2004			
EU 25	34.25	56.03	28.43	39.75
USA	8.65	8.63	13.46	15.29
Japan	5.59	9.33	7.67	12.04
Oth. Dev	14.71	11.96	15.60	19.43
China	14.92	2.67	20.87	3.23
Brazil	1.68	0.51	0.42	0.39
Russia	1.20	0.46	0.59	0.42
India	1.89	0.60	0.70	0.15
Oth. Em.	11.61	7.11	10.61	8.02
RoW	5.49	2.71	1.63	1.29
All	100	100	100	100

6. RELATIVE UNIT VALUES INTRA-EU TRADE INCLUDED**Median relative unit values observed at the product level, 1995**

	Brazil	China	France	Germany	Italy	Japan	Russia	India	UK	USA	Oth. Em.
Brazil	.	0.74	1.38	1.46	1.35	1.42	0.98	0.91	1.34	1.09	1.04
China	1.35	.	2.89	3.13	2.53	3.63	1.01	1.19	2.66	2.61	1.38
France	0.73	0.35	.	1.08	0.90	1.22	0.72	0.57	1.01	1.07	0.72
Germany	0.68	0.32	0.92	.	0.84	1.11	0.77	0.59	0.97	1.03	0.71
Italy	0.74	0.39	1.12	1.19	.	1.70	0.68	0.62	1.19	1.32	0.75
Japan	0.70	0.28	0.82	0.90	0.59	.	0.71	0.52	0.99	1.00	0.64
Russia	1.02	0.99	1.39	1.30	1.46	1.40	.	1.06	1.26	1.22	1.12
India	1.09	0.84	1.77	1.70	1.62	1.93	0.94	.	1.93	1.72	1.07
United Kingdom	0.75	0.38	0.99	1.03	0.84	1.01	0.79	0.52	.	1.14	0.62
USA	0.91	0.38	0.93	0.97	0.76	1.00	0.82	0.58	0.88	.	0.70
Oth. Em.	0.96	0.73	1.39	1.40	1.34	1.57	0.90	0.93	1.62	1.42	1.00

Note: A weighted geometric median of relative unit values of country A (in column) and B (in line) across common HS6 positions and geographical destinations of exports (weights are the simple averages of the shares of the export flow in the total exports of A and B) is calculated here. The ratio of export unit-value for a country pair (A,B) is the weighted median of $UV_{A,j}^k / UV_{B,j}^k$ where j is the direction of export. The weighting variable is $w = 0.5(V_{A,j}^{hs6} / V_A + V_{B,j}^{hs6} / V_B)$ where V_A and V_B are the total exports of A and B. These ratios are computed for each year. Intra-EU trade flows are excluded.
Source: BACI, authors' calculation.

Median relative unit values observed at the product level, 2004

	Brazil	China	France	Germany	Italy	Japan	Russia	India	UK	USA	Oth. Em.
Brazil	.	0.89	1.35	1.46	1.43	1.58	0.99	1.04	1.43	1.25	1.07
China	1.13	.	2.80	2.86	2.53	3.06	1.20	1.32	2.97	2.94	1.54
France	0.74	0.36	.	1.06	0.95	1.11	0.83	0.66	1.08	1.16	0.75
Germany	0.68	0.35	0.94	.	0.96	1.01	0.86	0.76	1.07	1.15	0.73
Italy	0.70	0.39	1.05	1.04	.	1.52	0.85	0.74	1.27	1.39	0.74
Japan	0.63	0.33	0.90	0.99	0.66	.	0.84	0.68	1.07	1.02	0.74
Russia	1.01	0.84	1.21	1.16	1.17	1.19	.	1.25	1.35	1.43	1.12
India	0.96	0.76	1.51	1.31	1.35	1.46	0.80	.	2.46	1.86	1.05
United Kingdom	0.70	0.34	0.92	0.93	0.79	0.93	0.74	0.41	.	1.11	0.57
USA	0.80	0.34	0.86	0.87	0.72	0.98	0.70	0.54	0.90	.	0.70
Oth. Em.	0.93	0.65	1.34	1.38	1.35	1.35	0.90	0.95	1.75	1.43	1.00

Source: BACI, authors' calculation.

7. WORLD UNIT VALUES COMPUTED BY INCLUDING INTRA-EU25 TRADE FLOWS

7.1. Share of each market segment in manufactured exports, by destination market (2004, percent, intra-EU trade included)

	Importer	EU 25	USA	Japan	Oth.Dev	China	Brazil	Russia	India	Oth.Em.	RoW	All
	Exporter											
Low	EU 25	25.44	16.28	11.42	23.15	23.16	38.53	53.48	25.48	34.57	35.31	25.96
	USA	23.54	.	17.35	36.09	34.46	46.37	55.96	28.77	50.53	44.06	35.28
	Japan	19.55	18.61	.	28.24	24.32	33.27	74.54	26.91	36.31	58.37	27.16
	Oth.Dev	25.59	42.48	30.07	35.12	35.80	37.87	61.60	28.97	44.21	49.37	36.75
	China	59.89	76.49	50.36	74.13	.	52.85	88.01	63.86	65.02	81.16	67.04
	Brazil	42.75	43.57	19.71	50.13	50.38	.	77.99	47.99	58.70	56.03	49.62
	Russia	34.25	16.91	11.65	28.24	52.26	16.28	.	24.50	37.30	59.02	39.12
	India	52.52	63.16	49.22	59.05	47.12	67.76	82.92	.	53.81	61.84	57.55
	Oth.Em.	31.86	48.45	32.08	42.44	37.22	31.64	69.32	28.43	45.51	52.46	41.99
	RoW	35.85	45.49	19.85	50.24	64.01	24.10	73.67	40.33	40.90	53.56	45.44
	All	27.89	38.67	30.35	38.43	31.54	39.40	61.65	32.63	44.70	46.38	34.89
Medium	EU 25	38.08	24.59	16.85	27.39	30.04	29.24	26.69	26.29	32.01	29.21	34.37
	USA	22.94	.	18.28	33.70	25.54	29.27	21.21	20.98	35.87	26.86	29.21
	Japan	30.60	41.04	.	26.33	34.90	36.07	19.81	25.26	33.10	25.14	32.13
	Oth.Dev	29.64	35.49	30.94	32.57	38.56	37.05	23.46	39.81	35.06	24.86	33.11
	China	26.64	20.07	32.02	19.85	.	26.92	10.24	15.77	25.82	11.41	23.42
	Brazil	37.20	41.70	47.20	37.35	41.81	.	20.54	38.24	33.48	33.50	36.86
	Russia	51.11	64.44	67.42	58.75	34.31	54.43	.	33.03	54.29	28.03	46.04
	India	29.40	23.57	33.71	28.73	38.23	15.88	9.11	.	30.53	22.39	27.14
	Oth.Em.	37.98	35.52	33.67	33.05	39.41	42.69	22.65	46.92	36.10	31.75	35.61
	RoW	36.01	39.54	48.62	32.12	29.79	44.82	19.37	32.70	44.69	29.10	34.33
	All	35.71	32.22	27.77	29.03	34.99	33.06	23.40	32.02	34.09	27.74	32.82
High	EU 25	36.48	59.1	71.73	49.45	46.8	32.23	19.83	48.2	33.42	35.5	39.7
	USA	53.52	.	64.37	30.21	39.99	24.36	22.82	50.3	13.6	29.1	35.5
	Japan	49.85	40.4	.	45.44	40.78	30.67	5.66	47.8	30.58	16.5	40.7
	Oth.Dev	44.77	22	38.99	32.31	25.64	25.08	14.94	31.2	20.73	25.8	30.1
	China	13.47	3.44	17.61	6.02	.	20.23	1.75	20.4	9.16	7.43	9.54
	Brazil	20.06	14.7	33.09	12.52	7.81	.	1.47	13.8	7.82	10.5	13.5
	Russia	14.64	18.7	20.93	13.01	13.42	29.29	.	42.5	8.41	13	14.9
	India	18.09	13.3	17.07	12.23	14.65	16.36	7.97	.	15.66	15.8	15.3
	Oth.Em.	30.16	16	34.25	24.51	23.38	25.67	8.03	24.7	18.39	15.8	22.4
	RoW	28.14	15	31.53	17.63	6.2	31.08	6.96	27	14.42	17.3	20.2
	All	36.41	29.1	41.88	32.54	33.47	27.54	14.94	35.4	21.21	25.9	32.3

7.2. World market shares by transformation level and market segment of manufactured products (intra-EU exports *included*, percent)

7.2.1. YEAR : 1995

Market segment	Exporter	Intermediate goods	Consumer goods	Investment goods	All
Lower	EU 25	39.65	32.75	38.54	37.56
	USA	13.08	8.70	12.23	11.73
	Japan	8.59	3.04	11.50	7.68
	Oth. devpd	17.29	18.11	19.53	17.96
	China	3.71	14.97	5.41	7.09
	Brazil	1.50	1.05	0.89	1.25
	Russia	1.18	0.33	0.18	0.75
	India	0.91	1.90	0.29	1.05
	Oth. Emerg.	10.24	14.41	10.15	11.34
	RoW	3.86	4.75	1.28	3.58
	All	100	100	100	100
Upper	EU 25	50.49	60.89	43.64	51.78
	USA	12.48	7.19	19.38	12.61
	Japan	14.66	8.48	17.51	13.61
	Oth. devpd	14.59	11.07	15.26	13.77
	China	0.57	1.99	0.52	0.95
	Brazil	0.61	0.48	0.22	0.48
	Russia	0.19	0.19	0.03	0.15
	India	0.29	0.40	0.09	0.28
	Others Em.	4.45	6.95	2.50	4.69
	RoW	1.67	2.36	0.84	1.67
	All	100	100	100	100

7.2.2. YEAR: 2004

Market segment	Exporter	Intermediate goods	Consumer goods	Investment goods	All
Lower	EU 25	33.09	32.19	31.37	32.46
	USA	11.09	5.62	9.43	9.20
	Japan	6.30	4.48	7.98	6.17
	Oth. devpd	15.14	14.66	15.19	15.02
	China	11.49	19.72	21.18	15.91
	Brazil	1.70	1.57	1.18	1.55
	Russia	1.64	0.47	0.68	1.11
	India	2.10	2.25	0.27	1.74
	Oth. Emerg.	11.96	13.23	9.78	11.83
	RoW	5.50	5.80	2.92	5.01
All	100	100	100	100	
Upper	EU 25	50.48	66.13	45.63	53.60
	USA	10.20	6.26	14.01	10.01
	Japan	11.26	5.51	12.51	9.99
	Oth. devpd	15.41	8.25	14.72	13.31
	China	1.69	2.53	3.97	2.45
	Brazil	0.46	0.51	0.39	0.46
	Russia	0.71	0.17	0.24	0.45
	India	0.48	0.61	0.41	0.50
	Others Em.	6.78	7.00	6.68	6.82
	RoW	2.53	3.03	1.43	2.41
All	100	100	100	100	

7.2.3. STANDARD VERSUS HI-TECH MANUFACTURED GOODS

	Standard goods		HT goods	
	down-mk	up-mk	down-mk	up-mk
Exporter	1995			
EU 25	37.93	53.41	34.69	40.05
USA	11.11	11.10	16.51	23.53
Japan	7.02	13.65	12.82	13.31
Oth. Dev	18.04	13.38	17.37	16.56
China	7.34	1.04	5.19	0.31
Brazil	1.36	0.53	0.46	0.17
Russia	0.81	0.17	0.25	0.03
India	1.13	0.29	0.43	0.20
Oth. Em.	11.40	4.67	10.88	4.87
RoW	3.86	1.77	1.39	0.97
All	100	100	100	100
Exporter	2004			
EU 25	33.20	55.98	28.16	40.01
USA	8.50	9.02	13.31	15.68
Japan	5.93	9.60	7.57	12.22
Oth. Dev	14.84	12.34	16.05	18.85
China	15.09	2.34	20.70	3.03
Brazil	1.74	0.46	0.42	0.46
Russia	1.19	0.47	0.62	0.36
India	1.92	0.56	0.69	0.15
Oth. Em.	12.00	6.62	10.85	7.95
RoW	5.59	2.61	1.64	1.30
All	100	100	100	100

7.3. Similarity of export structures at the *transformation* level (within BEC categories, 1995 and 2004, intra-EU trade included, world unit values excluding intra-EU flows)

1995	Brazil	China	France	Germany	Italy	Japan	Russia	India	UK	USA	Oth. Em.
China	0.65	.									
France	0.79	0.72	.								
Germany	0.83	0.68	0.95	.							
Italy	0.78	0.77	0.95	0.91	.						
Japan	0.81	0.63	0.91	0.95	0.86	.					
Russia	0.80	0.45	0.59	0.63	0.58	0.65	.				
India	0.81	0.77	0.77	0.78	0.81	0.74	0.68	.			
UK	0.83	0.67	0.95	0.99	0.90	0.96	0.63	0.77	.		
USA	0.85	0.62	0.89	0.94	0.86	0.95	0.70	0.77	0.94	.	
Oth. Em.	0.72	0.76	0.69	0.67	0.72	0.64	0.59	0.81	0.67	0.65	0.72

Source: BACI-CEPII. Authors' calculations

2004	Brazil	China	France	Germany	Italy	Japan	Russia	India	UK	USA	Oth. Em.
China	0.80	.									
France	0.87	0.93	.								
Germany	0.90	0.88	0.94	.							
Italy	0.90	0.89	0.96	0.94	.						
Japan	0.91	0.85	0.92	0.97	0.91	.					
Russia	0.74	0.54	0.61	0.66	0.65	0.69	.				
India	0.88	0.78	0.79	0.78	0.83	0.79	0.72	.			
UK	0.93	0.87	0.94	0.93	0.97	0.92	0.67	0.85	.		
USA	0.92	0.79	0.85	0.90	0.87	0.94	0.76	0.81	0.87	.	
Oth. Em.	0.77	0.71	0.73	0.71	0.75	0.71	0.65	0.78	0.75	0.70	0.70

Source: BACI-CEPII. Authors' calculations

7.4. Similarity of export structures at various levels of detail of the classification (2004)

	Brazil	China	France	Germany	Italy	Japan	Russia	India	UK	USA	Oth. Em.
Sector level (ISIC headings)	China	0.39	.								
	France	0.61	0.50	.							
	Germany	0.55	0.47	0.76	.						
	Italy	0.55	0.60	0.66	0.70	.					
	Japan	0.52	0.56	0.64	0.82	0.58	.				
	Russia	0.54	0.30	0.47	0.45	0.44	0.37	.			
	India	0.51	0.56	0.54	0.47	0.63	0.38	0.49	.		
	UK	0.62	0.49	0.86	0.82	0.66	0.73	0.51	0.53	.	
	USA	0.59	0.55	0.84	0.81	0.64	0.77	0.48	0.48	0.88	.
	Oth. Em.	0.46	0.44	0.40	0.34	0.42	0.35	0.38	0.45	0.39	0.38
Product level (HS 6 headings)	China	0.21	.								
	France	0.32	0.30	.							
	Germany	0.34	0.30	0.55	.						
	Italy	0.29	0.35	0.48	0.51	.					
	Japan	0.29	0.34	0.41	0.56	0.36	.				
	Russia	0.31	0.16	0.24	0.24	0.21	0.20	.			
	India	0.26	0.30	0.29	0.27	0.35	0.23	0.21	.		
	UK	0.29	0.30	0.55	0.57	0.43	0.44	0.25	0.27	.	
	USA	0.33	0.34	0.56	0.59	0.45	0.53	0.26	0.27	0.59	.
	Oth. Em.	0.18	0.23	0.18	0.17	0.19	0.17	0.14	0.20	0.18	0.19
Variety level (market segment)	China	0.17	.								
	France	0.24	0.17	.							
	Germany	0.24	0.16	0.50	.						
	Italy	0.22	0.19	0.42	0.42	.					
	Japan	0.22	0.18	0.36	0.42	0.28	.				
	Russia	0.26	0.12	0.18	0.17	0.16	0.15	.			
	India	0.23	0.24	0.23	0.19	0.23	0.16	0.23	.		
	UK	0.20	0.15	0.46	0.51	0.36	0.36	0.18	0.20	.	
	USA	0.26	0.24	0.46	0.46	0.35	0.40	0.21	0.20	0.46	.
	Oth. Em.	0.16	0.16	0.13	0.12	0.14	0.13	0.12	0.19	0.13	0.15